

klöckner & co

Your partner for a
sustainable tomorrow

ODDO BHF NEXTCAP FORUM

June 6, 2024

Fabian Joseph | Head of Investor Relations



DISCLAIMER

This presentation contains forward-looking statements which reflect the current views of the management of Klöckner & Co SE with respect to future events. They generally are designated by the words "expect", "assume", "presume", "intend", "estimate", "strive for", "aim for", "plan", "will", "endeavor", "outlook" and comparable expressions and generally contain information that relates to expectations or goals for economic conditions, sales proceeds or other yardsticks for the success of the enterprise. Forward-looking statements are based on currently valid plans, estimates and expectations and are therefore only valid on the day on which they are made. You therefore should consider them with caution. Such statements are subject to numerous risks and factors of uncertainty (e. g. those described in publications) most of which are difficult to assess and which generally are outside of the control of Klöckner & Co SE. The relevant factors include the effects of reasonable strategic and operational initiatives, including the acquisition or disposal of companies or other assets. If these or other risks and factors of uncertainty occur or if the assumptions on which the statements are based turn out to be incorrect, the actual results of Klöckner & Co SE can deviate significantly from those that are expressed or implied in these statements. Klöckner & Co SE cannot give any guarantee that the expectations or goals will be attained. Klöckner & Co SE – notwithstanding existing legal obligations – rejects any responsibility for updating the forward-looking statements through taking into consideration new information or future events or other things.

In addition to the key figures prepared in accordance with IFRS and German-GAAP respectively, Klöckner & Co SE is presenting non-GAAP key figures such as EBITDA, EBIT, Net Working Capital and net financial liabilities that are not a component of the accounting regulations. These key figures are to be viewed as supplementary to, but not as a substitute for data prepared in accordance with IFRS. Non-GAAP key figures are not subject to IFRS or any other generally applicable accounting regulations. In assessing the net assets, financial position and results of operations of Klöckner & Co SE, these supplementary figures should not be used in isolation or as an alternative to the key figures presented in the consolidated financial statements and calculated in accordance with the relevant accounting principles. Other companies may base these concepts upon other definitions. Please refer to the definitions in the annual report. For other terms not defined in the annual report, please refer to the glossary on our website at <https://www.kloeckner.com/en/glossary.html>.

Rounding differences may occur with respect to percentages and figures.

The English translation of the annual report and the interim statement are also available, in case of deviations the German versions shall prevail.

Evaluating statements are unified and are presented as follows:

- +/- 0-1% constant
- +/- >1-5% slight
- +/- >5% considerable

AGENDA


1. **Overview**
2. Strategy update and highlights
3. Financials
4. Outlook
5. Appendix



KLÖCKNER & CO^{*)} AT A GLANCE



~6,400
Employees



6,957€ million
Sales FY 2023



4,248 thousand tons
Shipments FY 2023



>60,000
Customers



190€ million
EBITDA^{**)} FY 2023



~190,000
Products

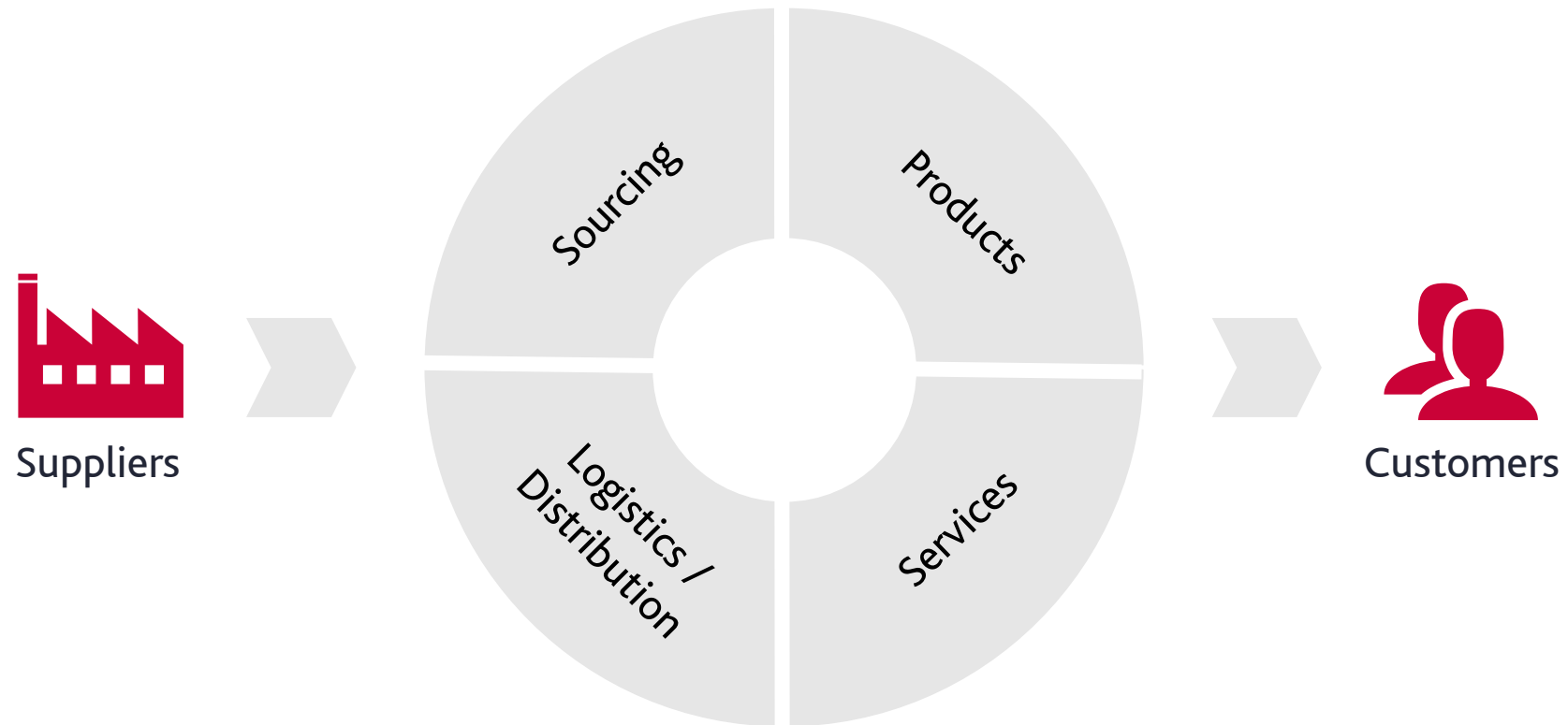


~120
Locations

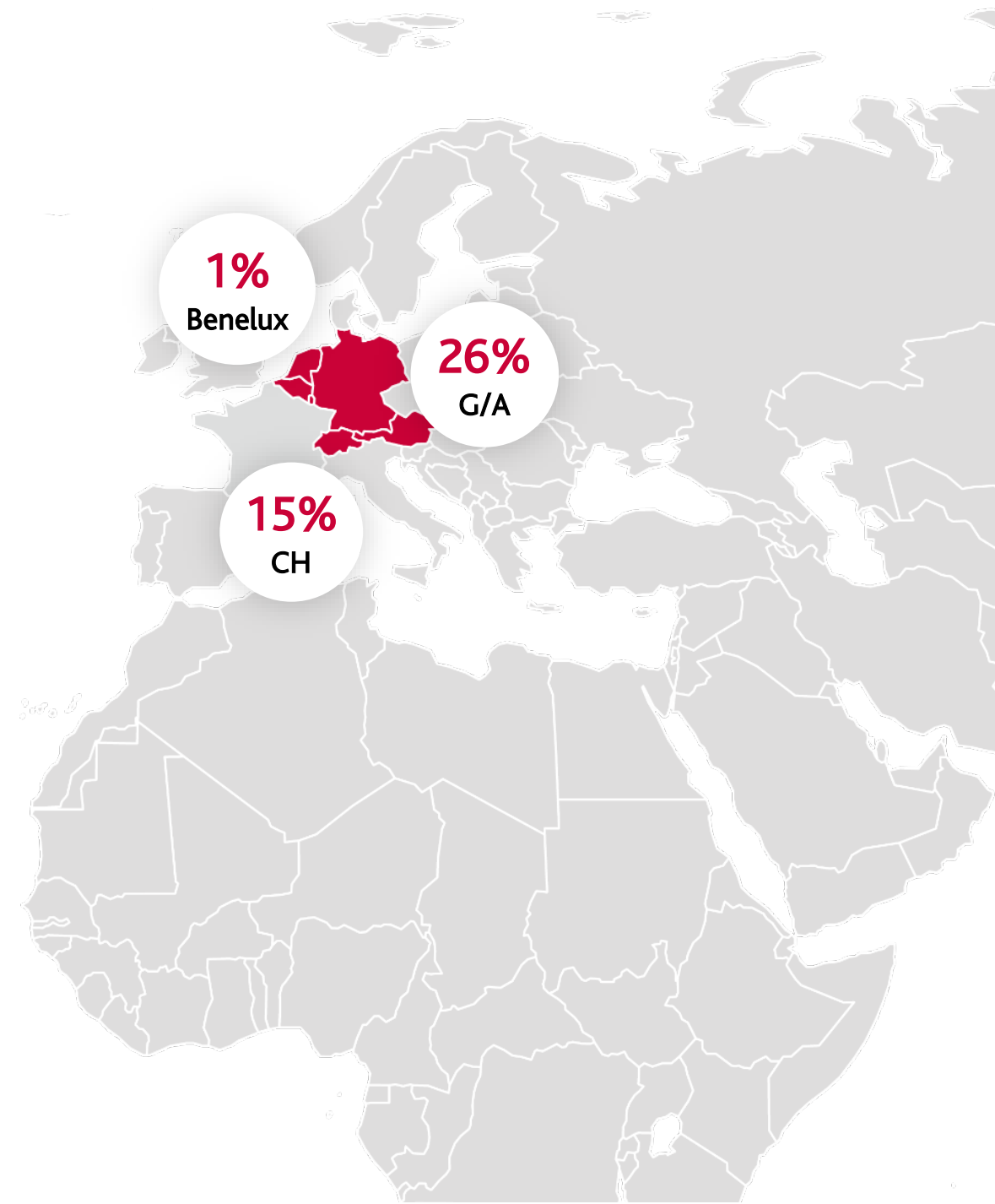
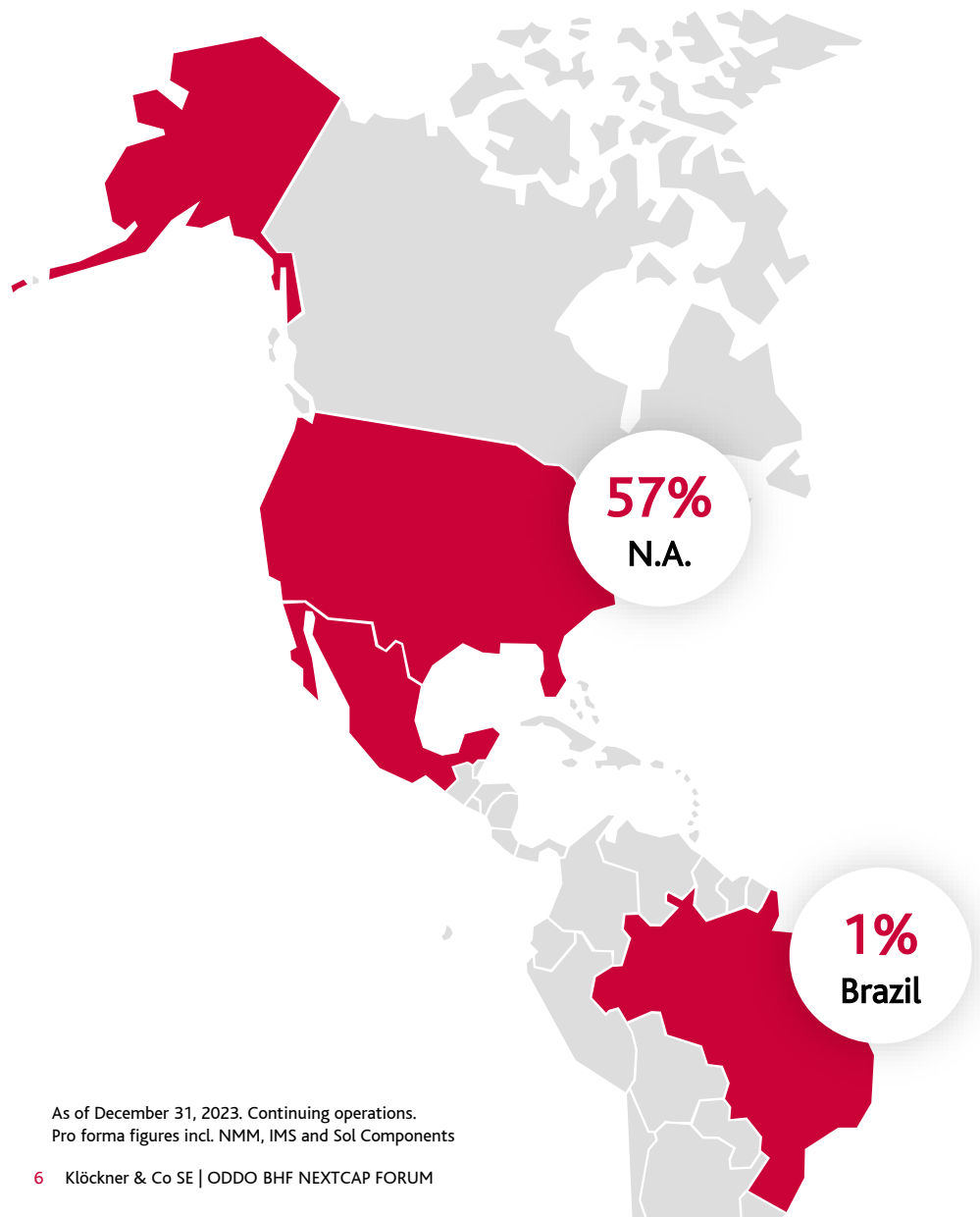
^{*)} Continuing operations in accordance with IFRS 5.

^{**)} Before material special effects.

KLÖCKNER & CO VALUE CHAIN – EVERYTHING FROM ONE SOURCE



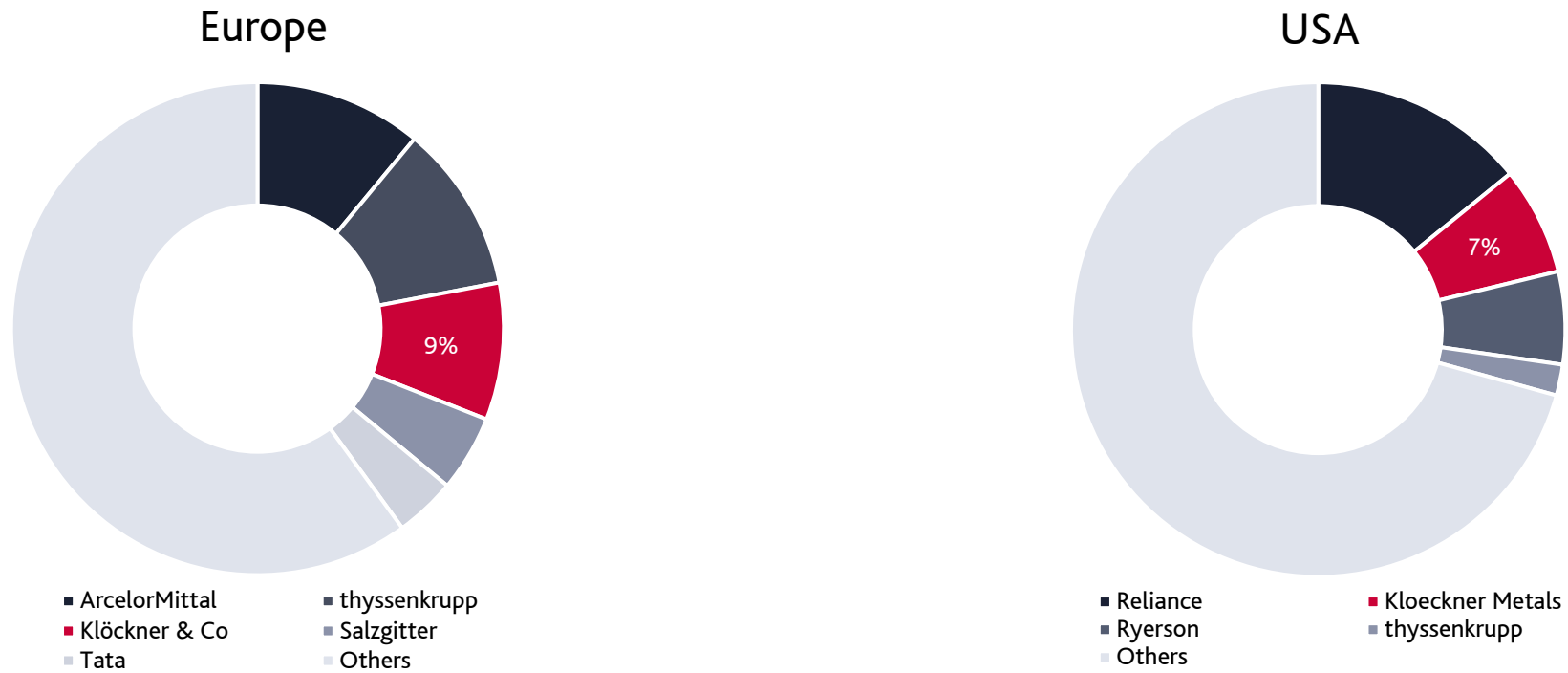
GLOBAL REACH – LOCAL PRESENCE



As of December 31, 2023. Continuing operations.
Pro forma figures incl. NMM, IMS and Sol Components

LEADING PLAYER IN FRAGMENTED MARKETS

Market shares of Klöckner & Co 2023



Source: Eurometal, MSCI, local steel associations, estimates.

AGENDA

1. Overview
- 2. Strategy update and highlights**
3. Financials
4. Outlook
5. Appendix



BECOMING THE LEADING ONE-STOP-SHOP FOR STEEL, OTHER MATERIALS, EQUIPMENT AND PROCESSING SERVICES IN EUROPE AND THE AMERICAS

CUSTOMER GROWTH

Growth through expanded customer base and increased share of wallet, due to customer focused extension of product and service offering and greater regional coverage

DIGITALIZATION & VALUE CHAIN AUTOMATION

Seamless end-to-end process integration with a very high degree of digitalization and automation to increase process speed and degree of efficiency across the entire value chain (target: "zero touch")

PARTNER NETWORK EXPANSION

Enabling wider product and service portfolio and greater regional coverage with only light asset deployment through smart partner collaboration and integration



CORPORATE VALUES

Realizing customer centric platform model by leveraging people empowerment and diversity, safety & responsibility, credibility & sustainability as guiding principles for all of our actions

OPERATIONAL EXCELLENCE

Increase of profitability through eliminating inefficiencies via leaner services and processes, cost containment measures, automation, procedure simplification and data-based decisions in sales and procurement

LEVERAGING ASSETS

Maximizing own asset utilization and portfolio improvement transactions to extend market share and to facilitate growth through opportunistic M&A

SUSTAINABLE GROWTH WITH HIGH PERFORMANCE THROUGH THE ENTIRE CYCLE

Our 2025 Goals

Sales growth above market

ROCE above cost of capital

More than doubling normalised EBITDA level
(as of before pre-COVID)

STRENGTHENING FOCUS ON HIGHER VALUE-ADDED BUSINESS AND CORE MARKETS

Lowering complexity, increasing resilience and profitability:

Sold parts of the low margin distribution business in Europe (~10% of Sales but ~20% of FTEs)

Closed and integrated value accretive growth platform NMM

Acquired highly profitable Industrial Manufacturing Services and increased exposure to HVAB

Improved our role as a pioneer of a sustainable transformation of the steel industry

European Efficiency program successfully completed

Third consecutive dividend paid

FURTHER PORTFOLIO OPTIMIZATION LOWERS COMPLEXITY, INCREASES PROFITABILITY AND RESILIENCE

Our activities during the past year...

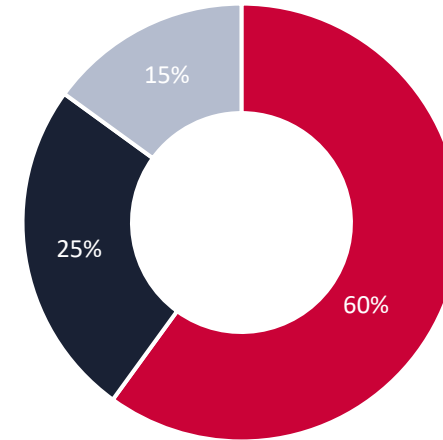
...lead to a higher focus on core markets

Sale of European distribution business:

- ~1,400 FTEs (20 % of group) with sales of ~€ 785m (10 % of group)
- Reduced exposure to low margin distribution business

Acquisitions in North American:

- Sales of ~USD 800m (10 % of group)
- Strengthening focus on HVAB while increasing profitability



■ North America ■ Germany/Austria ■ Switzerland

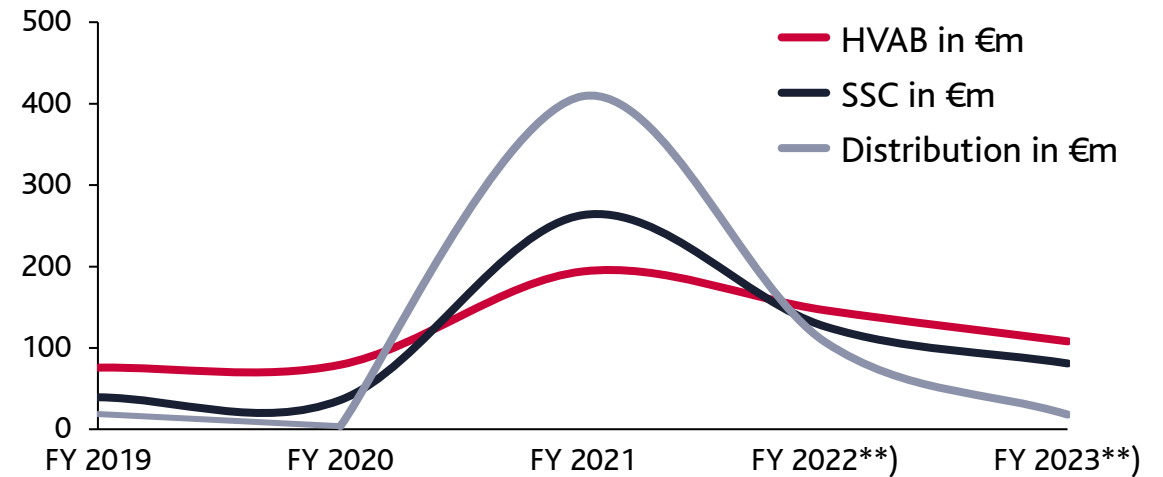
Added ~€100m EBITDA per year on group level

HVAB: LEVER TOWARDS LESS VOLATILE EARNINGS WHILE INCREASING PROFITABILITY

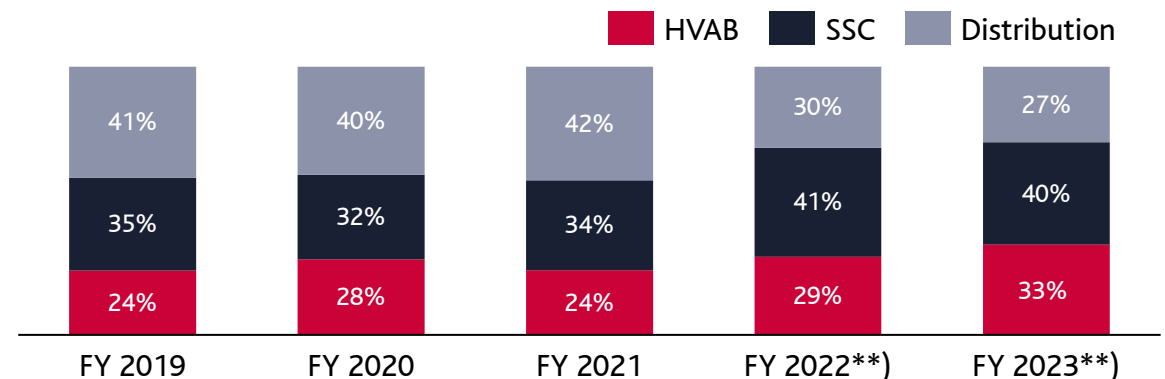
Divestment of distribution business in France, the UK, the Netherlands and Belgium significantly strengthens focus on HVAB

- Transaction considerably reduces dependence on low margin, cyclical commodity distribution business
 - Without significantly positive price effects distribution business with marginal contribution to group EBITDA
 - Service Center business and especially HVAB less dependent on steel price developments
 - HVAB with continuous EBITDA contribution in each year and also in Q1 2024
- Continuing shift to profitable and more stable HVAB going forward
 - Strategic initiatives will be increasingly visible in HVAB exposure

EBITDA before MSE^{*)} development by business



Sales^{*)} split by business



*) Operational Group excluding Holding, consolidations and NMM acquisition (closed on August 1, 2023 and included as of January 1, 2024).

***) Continuing operations.

FURTHER EXPANSION OF HVAB EXPOSURE IN NORTH AMERICA

Acquisition of Industrial Manufacturing Services (IMS), a manufacturer of metal fabricated components serving OEMs of the heavy machinery industry in North America

- **Highly profitable fabrication business** with annual sales of around USD30m
- **Adding strong expertise** in fabrication, welding, assembly as well as just-in-time warehousing to our existing service portfolio; leveraging expertise at KMC facilities throughout North America
 - Significantly **expanding fabrication portfolio** while further **reducing dependency** on steel price developments

Acquired Sol Components, a leading provider of end-to-end structural solar solutions in the commercial and utility solar markets

- Further **strengthening our portfolio of high-value-added products and services**
- **Offering highly integrated, efficient, and sustainable supply chain solutions** for the rapidly expanding solar market
- **Enabling us to play a key role** in North America's transition to renewable energy sources

Dedicated to becoming the best vertically integrated supplier for OEMs in North America

STRATEGIC PERCEPTION OF SUSTAINABILITY TRANSFORMATION

Significant opportunities from offering sustainable business solutions

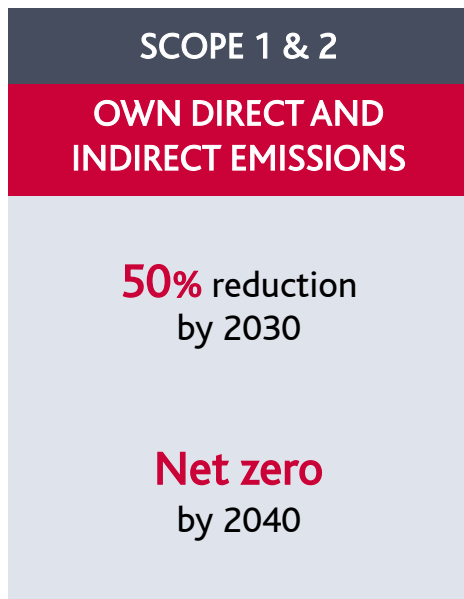
Housekeeping



Business Opportunities

LEADING THE SUSTAINABILITY TRANSFORMATION OF THE STEEL INDUSTRY

kloeckner takes action 2040



Midterm target
already achieved in 2023
(~52% reduction)

Capitalizing on sustainable business opportunities

- Intending to expand cooperation in metal products and related services in the future
- Already delivered first quantities of sustainable stainless steel to GEA
- Corresponds to "Pro" in category for CO₂-reduced stainless steel
 - CO₂ footprint of less than 700 kg CO₂ per ton; ~90% lower compared to conventional stainless steel
- Also delivering PCF; thus, providing cradle to customer entry gate emissions

We've come a long way

Building sustainable business models for our customers

World's first company with net zero target approval of SBTi to new standards



~52% reduction in 2023 scope 1 & 2 emissions compared to SBTi base year 2019

Introduction of our CO₂-reduced steel categorization



First deliveries of CO₂-reduced steel quantities to Siemens and Mercedes-Benz

German Sustainability Award Winner

Launch of Nexigen® and introduction of categorizations for CO₂-reduced stainless steel and aluminum



First tons of CO₂-reduced stainless steel from Outokumpu

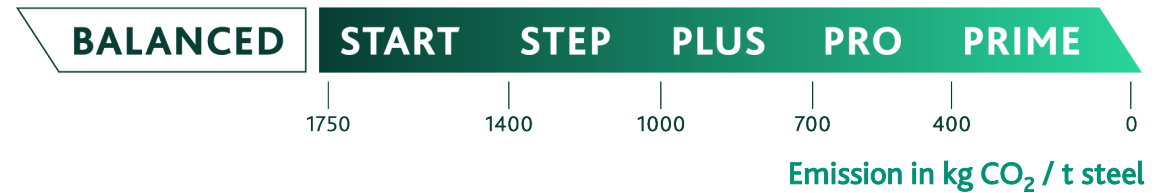
Pioneering role in the sustainability transformation of the steel industry



NEXIGEN® STEEL CATEGORIZATION

Six categorizations for transparent carbon emissions

We have developed a categorization for CO₂-reduced steel so that customers can directly see the carbon footprint of their purchased product.



LEADING THE SUSTAINABILITY TRANSFORMATION

- ✓ Methodology along international standards
- ✓ No offsetting included in CO₂ load categorization (compensation data as add-on)
- ✓ Emissions from raw material to production
- ✓ Separate category for "balanced" green steel

An iceberg floating in the ocean, with only the tip visible above the water surface. The image is overlaid with a teal gradient that transitions into the dark teal background of the slide.

Accelerating further

Launch of innovative Nexigen® PCF Algorithm

- ✓ **Individualized Product Carbon Footprints (PCF)**
Offering our customers individualized PCFs for nearly all 190,000 products; for gray and CO₂-reduced products
- ✓ **Complete emissions**
Managing high complexity; from cradle until the product reaches customers' entry gates
- ✓ **Externally certified**
TÜV SÜD validated methodology according to ISO 14067, ref. 14040 & 14044, and in line with GHG Protocol
- ✓ **Siemens and ZF as pilot customers**
Supporting industry leaders in building sustainable value chains

AGENDA

1. Overview
2. Strategy update and highlights
- 3. Financials**
4. Outlook
5. Appendix



HIGHLIGHTS OF Q1 2024

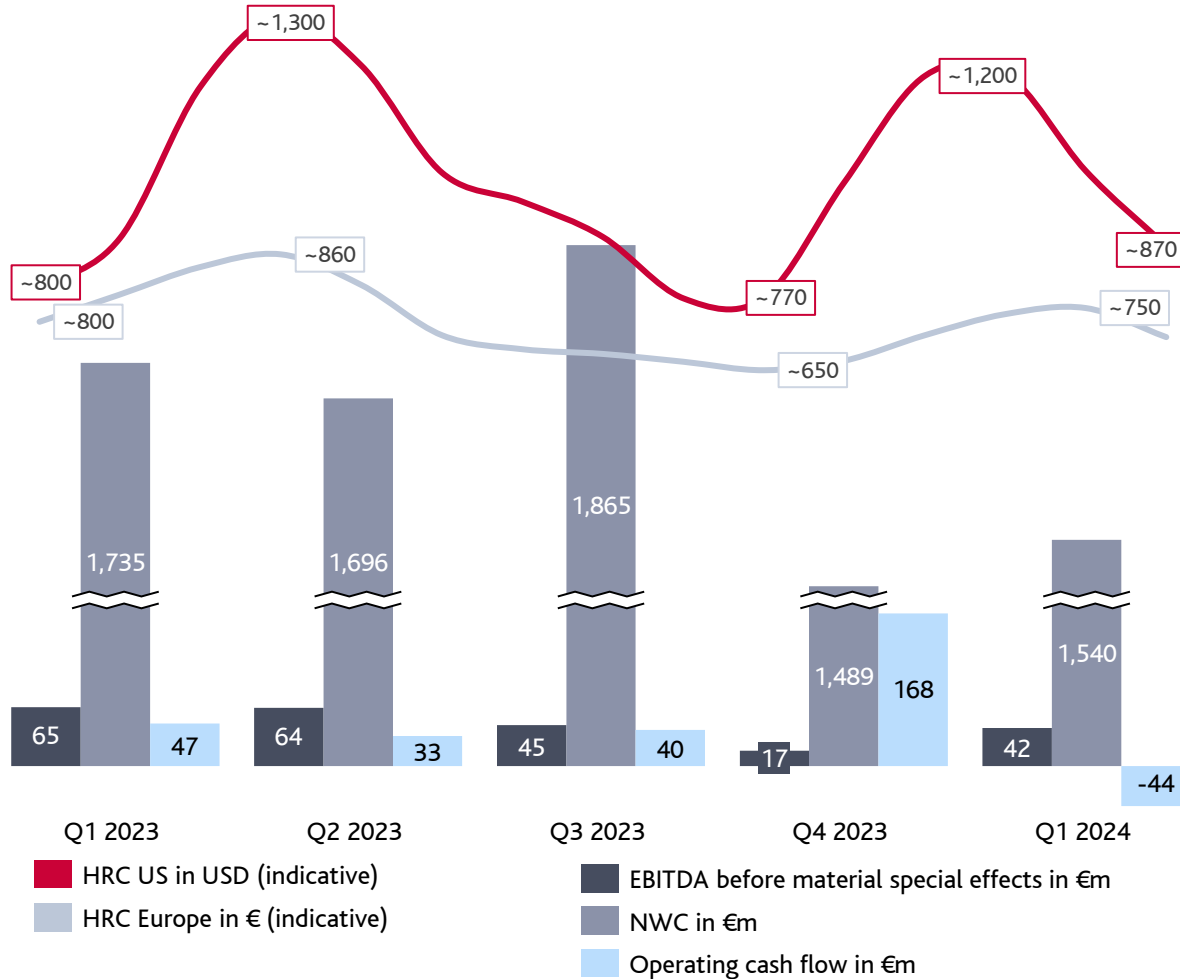
	Q1 2024 ^{*)}	Q1 2023 ^{*)}	Delta	
Shipments (Tto)	1,139	1,087	+4.8%	Increase yoy on Group level driven by continued strong development of Kloeckner Metals Americas and despite ongoing challenging macro environment in Europe
Sales (€m)	1,737	1,840	-5.6%	Decrease due to lower average price level yoy
Gross profit (€m)	297	311	-4.5%	Decrease yoy; however, gross profit margin slightly increased
EBITDA ^{**)} (€m)	42	65	-24	Achieved EBITDA within guidance range
Oper. CF (€m)	-44	47	-91	Negative OCF mainly driven by NWC increase
Net financial debt (€m)	790	539	+251	Increase yoy mainly driven by NMM acquisition in Q3 2023; however, already significantly deleveraged after closing

^{*)} Continuing operations in accordance with IFRS 5.

^{**)} Before material special effects.

SOLID OPERATING PERFORMANCE

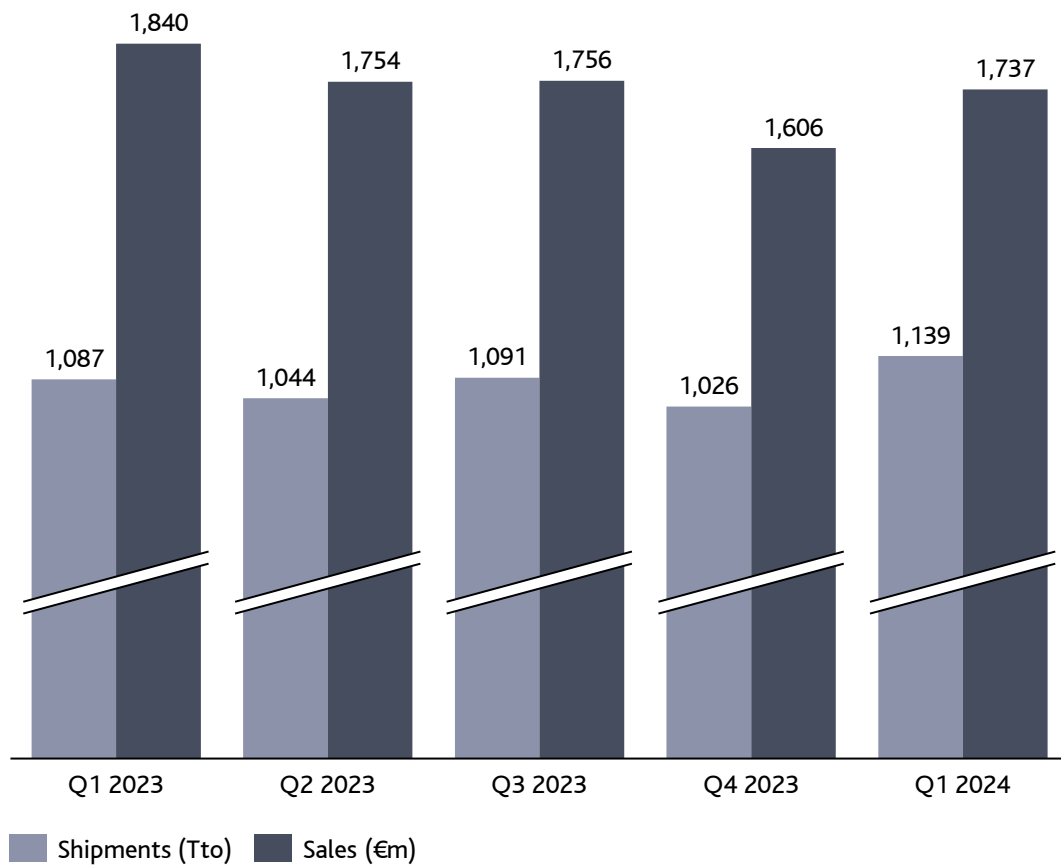
Our net working capital management



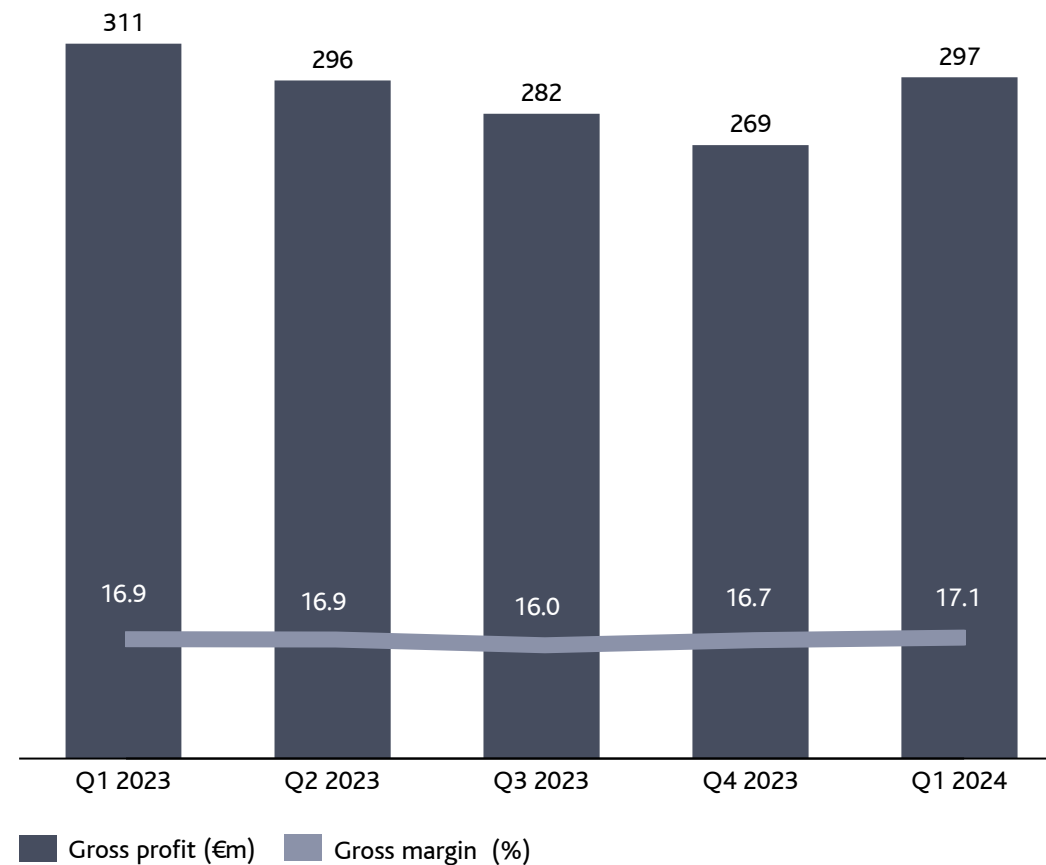
- EBITDA before material special effects of €42m despite ongoing challenging macro environment in Europe
- Operating cash flow negative due to qoq NWC build up after positive cash flow generation in each quarter of 2023
- Continued to mitigate negative price risk in steel price correction in the US during Q1 2024
- **Completed divestment of parts of European distribution business increases our resilience going forward**
- Continuing to leverage digitalization and automation initiatives
 - Digital quotes increased by more than 50% yoy in Q1 2024

SHIPMENTS, SALES AND GROSS PROFIT

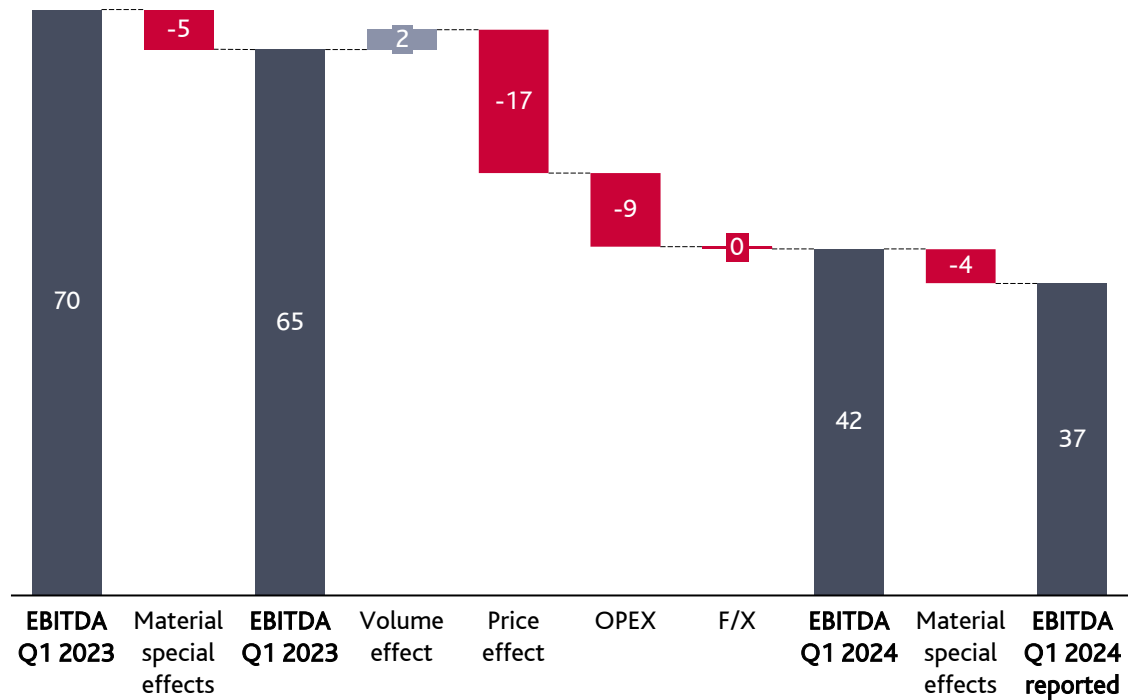
Shipments & Sales



Gross profit & Gross profit margin



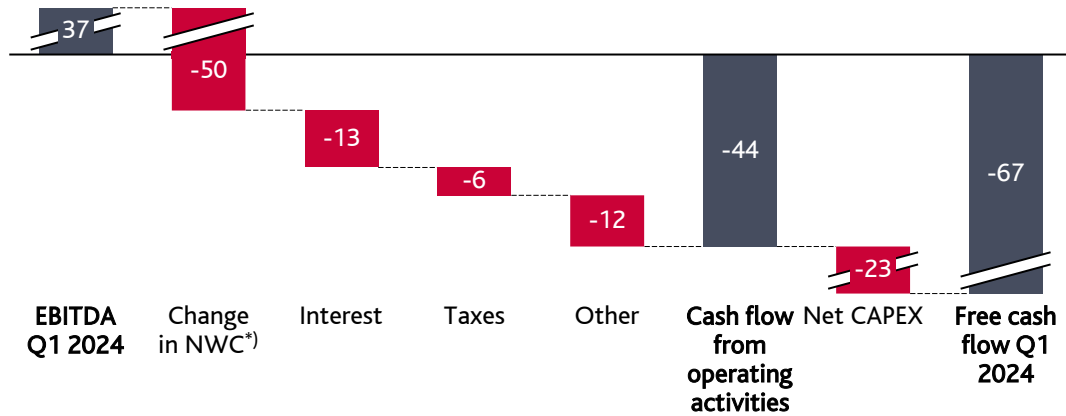
EBITDA IN Q1 2024



- Generated EBITDA before material special effects of €42m in Q1 2024 despite ongoing challenging market environment
- Positive volume effect of €2m and negative price effect of €17m
- OPEX in Q1 2024 €9m higher yoy
- Minor F/X effects
- Negative material special effects of €4m relate to the divestment of parts of our European distribution business
- EBITDA reported of €37m in Q1 2024

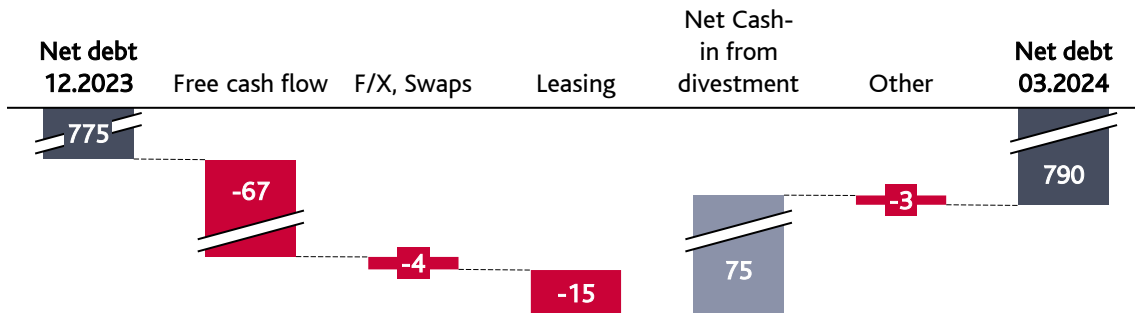
CASH FLOW AND NET DEBT DEVELOPMENT

Cash flow Q1 2024 (€m)



*) Thereof inventories (€19m), trade receivables, contract assets and supplier bonuses (€-143m), and trade payables (€74m).

Net financial debt 12.2023 vs 03.2024 (€m)



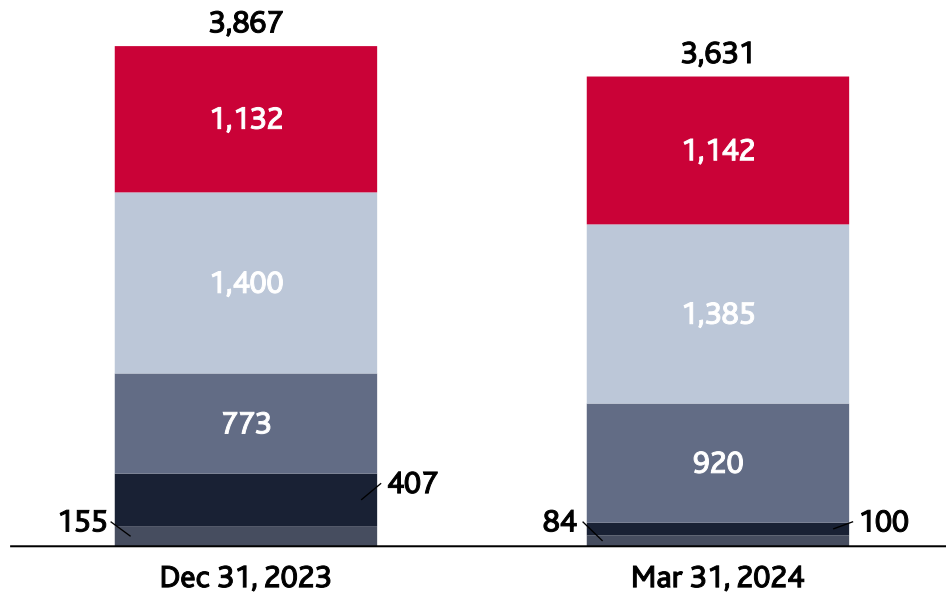
- EBITDA reported of €37m
- Net working capital increased by €50m
- Cash flow from operating activities of €-44m
- Net CAPEX of €23m
- Free cash flow accordingly €-67m

- Net financial debt slightly increased from €775m to €790m
- Net Cash-in from divestment of €75m
- F/X translation effects of €-4m

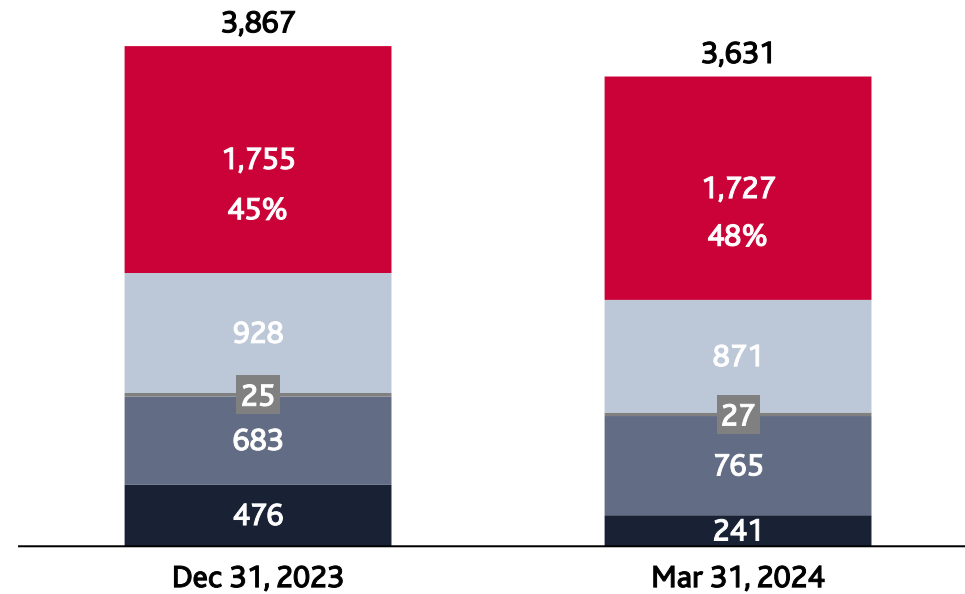
STRONG AND SOLID BALANCE SHEET

Solid equity ratio of 48%, gearing*) of 47% and leverage of 4.7x

Assets



Equity & Liabilities



■ Non-current assets
 ■ Trade receivables**)

■ Inventories
 ■ Other current assets
 ■ Liquidity

■ Equity
 ■ Pensions
 ■ Other liabilities

■ Financial liabilities
 ■ Trade payables***)

*) Gearing = Net financial debt / (Consolidated equity ./ non-controlling interests ./ goodwill resulting from acquisitions subsequent to May 23, 2019).

***) Incl. contract assets and supplier bonuses.

***) Incl. contract liabilities and advance payments received.

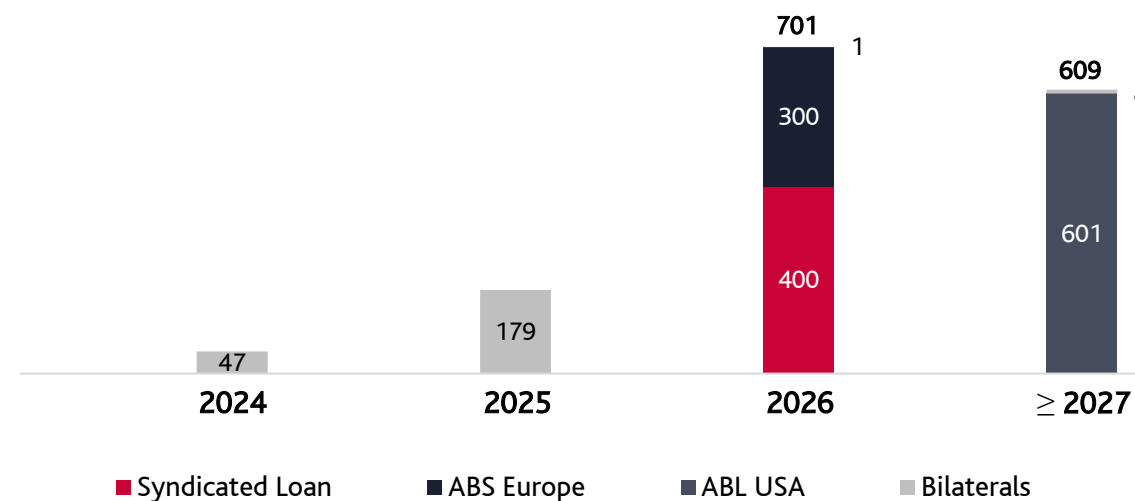
MATURITY PROFILE

Facility (€m)	Committed Mar 31, 2024	Drawn amount	
		Mar 31, 2024	Dec 31, 2023
Syndicated Loan ¹⁾	400	70	155
ABS Europe ²⁾	300	84	98
ABL USA	601	407	407
Bilateral Facilities ³⁾	235	174	137
Leases	139	139	133
Total Debt	1,675	874	930
Cash		84	155
Net Debt		790	775

- 1) Facility increase in February 2024 from €250m to €400m, all other terms unchanged.
- 2) In February 2024 the participating entities from the UK, FR and NL have exited the program; we will review the program in 2024 and will probably reduce its size significantly.
- 3) Mainly Switzerland.
- 4) Equity attributable to shareholders of Klöckner & Co SE less goodwill from business combinations subsequent to May 23, 2019.
- 5) Net debt as reported/Adjusted equity.
- 6) Net debt as reported/LTM EBITDA before material special effects.

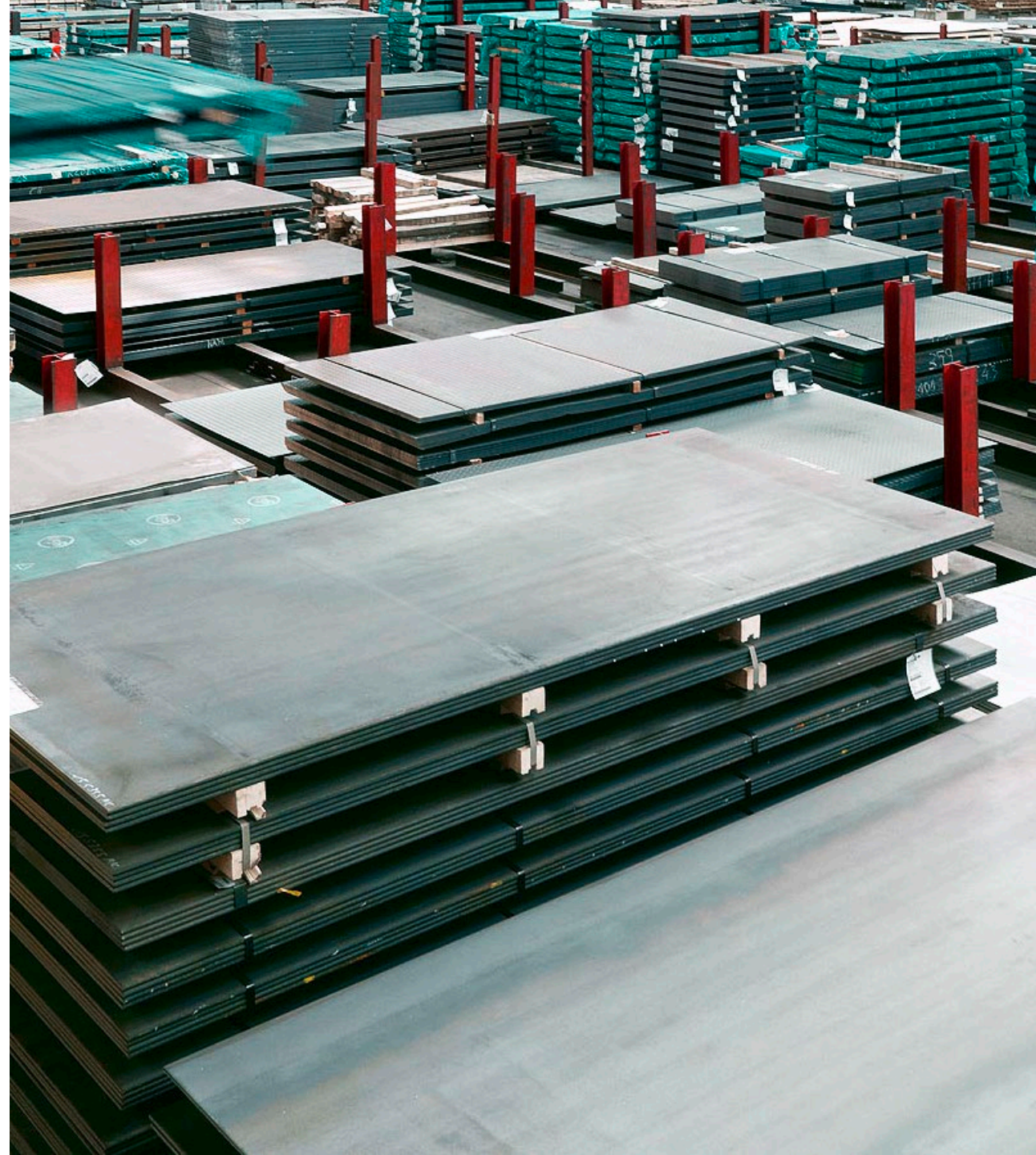
€m	Mar 31, 2024
Adjusted equity ⁴⁾	1,674
Net Debt	790
Gearing ⁵⁾	47%
Leverage ⁶⁾	4.7x

Maturity profile (excl. Leases) in €m, Mar 31, 2024



AGENDA

1. Overview
2. Strategy update and highlights
3. Financials
- 4. Outlook**
5. Appendix



REGION SPECIFIC BUSINESS OUTLOOK 2024

North America +0-2%



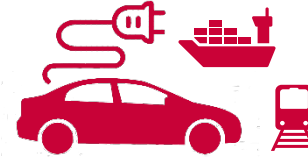
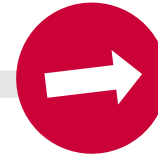
Real steel demand



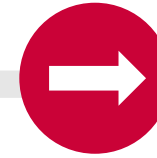
Construction industry



Manufacturing, machinery & mechanical engineering



Transportation

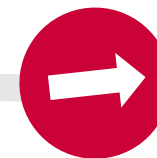


Household & Commercial Appliances



Energy industry

Europe +0-1%



OUTLOOK

Q2
2024

- Considerable increase of Shipments and Sales expected (qoq)
- EBITDA before material special effects expected to come in between €30-70m
- Positive cash flow from operating activities in first half of the year anticipated

FY
2024

- Shipments and Sales expected to increase considerably yoy
- EBITDA before material special effects expected to increase considerably yoy
- Expecting significantly positive operating cash flow, but below previous year's level

AGENDA

1. Overview
2. Strategy update and highlights
3. Financials
4. Outlook
5. **Appendix**



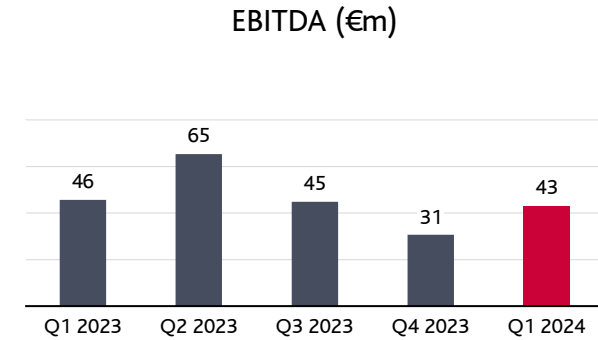
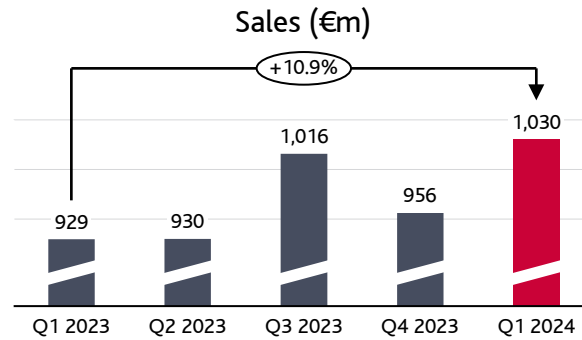
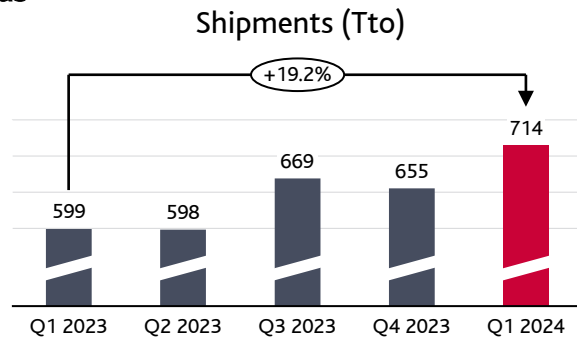
QUARTERLY AND FY RESULTS

(€m)	Q1 2024*)	Q4 2023*)	Q3 2023*)	Q2 2023*)	Q1 2023*)	Q4 2022*)	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021	FY 2023*)	FY 2022*)	FY 2022	FY 2021	FY 2020	FY 2019
Shipments (Tto)	1,139	1,026	1,091	1,044	1,087	941	1,047	1,148	1,226	1,257	1,108	1,190	1,295	1,287	4,248	4,193	4,679	4,881	4,873	5,648
Sales	1,737	1,606	1,756	1,754	1,840	1,775	1,993	2,367	2,580	2,438	2,030	2,038	1,847	1,525	6,957	8,337	9,379	7,441	5,130	6,315
Gross profit	297	269	282	296	311	232	269	305	508	482	440	540	525	388	1,157	1,328	1,563	1,893	1,047	1,158
% margin	17.1	16.7	16.0	16.9	16.9	13.1	13.5	12.9	19.7	19.8	21.7	26.5	28.4	25.4	16.6	15.9	16.7	25.4	20.4	18.3
EBITDA bef. material special effects	42	17	45	64	65	-19	-22	16	222	201	171	277	271	130	190	355	417	848	111	124
Material special effects	-5	-5	0	0	5	3	11	0	1	53	17	4	-1	11	0	52	64	-30	-59	15
EBITDA rep.	37	12	45	64	70	-16	-12	16	223	254	188	280	270	141	190	407	481	879	52	139
% margin	2.2	0.7	2.5	3.6	3.8	-0.9	-0.6	0.7	8.6	10.4	9.3	13.7	14.6	9.2	2.7	4.9	5.1	11.8	1.0	2.2
EBITDA rep. (curr. eff.)	-2	-2	4	0	-4	1	0	9	12	9	7	-2	-14	-8	-3		31	-16	1	5
EBIT	5	-29	15	37	43	-45	-49	-18	191	223	154	249	240	111	66	299	348	754	-93	2
Income from Investments	1	0	-1	0	-2	0	0	1	4	0	5	1	4	0	-4	6	6	11	0	0
Financial result	-17	-18	-12	-8	-8	-11	-11	-8	-8	-7	-6	-6	2	-6	-46	-34	-34	-17	-30	-41
EBT	-11	-47	1	28	34	-55	-60	-25	188	216	153	244	246	105	16	270	319	748	-124	-39
Income taxes	3	12	-4	-14	-10	13	18	3	-37	-44	-14	-55	-31	-19	-16	-57	-60	-119	9	-16
Net income	-8	-35	-3	14	24	-42	-42	-22	151	172	139	189	215	86	0	213	259	629	-114	-55
Minority interests	0	0	0	0	0	0	0	0	2	4	3	3	3	1	1	6	6	10	2	1
Net income KCO	-8	-35	-3	14	23	-42	-42	-22	149	168	136	185	212	85	-1	207	253	619	-116	-56
EPS basic (€)	-0.08	-0.36	-0.04	0.14	0.23	-0.42	-0.42	-0.22	1.50	1.68	1.37	1.86	2.13	0.85	-0.01	2.08	2.54	6.21	-1.16	-0.56
EPS diluted (€)	-0.08	-0.36	-0.04	0.14	0.22	-0.42	-0.42	-0.22	1.36	1.53	1.24	1.68	1.88	0.78	-0.01	1.90	2.32	5.58	-1.16	-0.56
NWC	1,540	1,489	1,865	1,696	1,735	1,789	1,789	2,185	2,239	2,258	1,813	1,559	1,282	1,107	1,489	1,789	1,789	1,813	967	1,119
Net debt	790	775	923	596	539	584	584	806	903	999	762	348	303	363	775	584	584	762	351	445

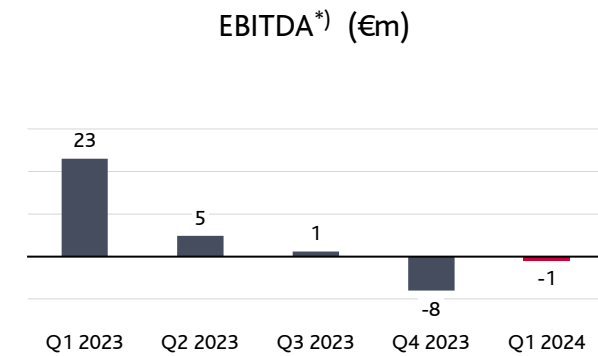
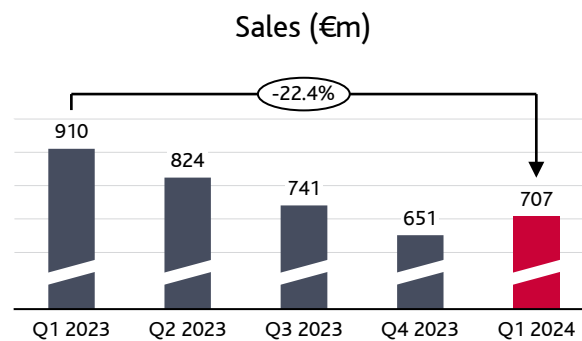
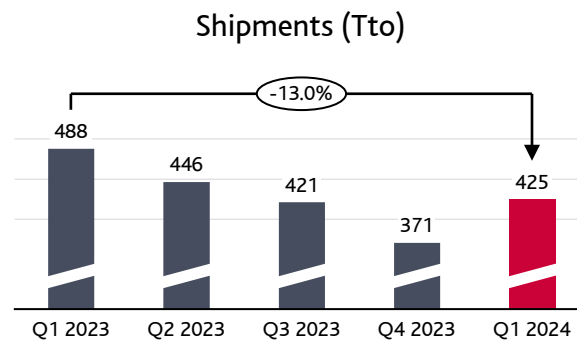
*) Continuing operations in accordance with IFRS 5.

SEGMENT PERFORMANCE

KM Americas



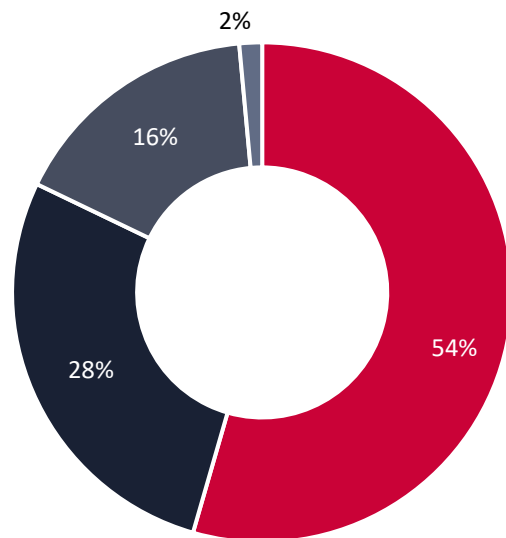
KM Europe



*) Adjusted for material special effects in Q1 2023 and Q1 2024.

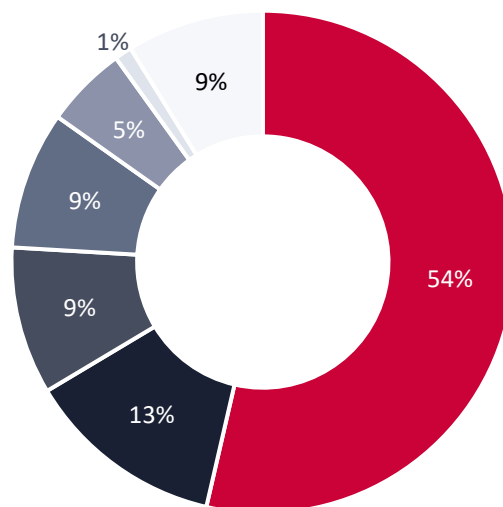
SALES BY MARKETS, PRODUCTS AND INDUSTRIES

Sales by markets



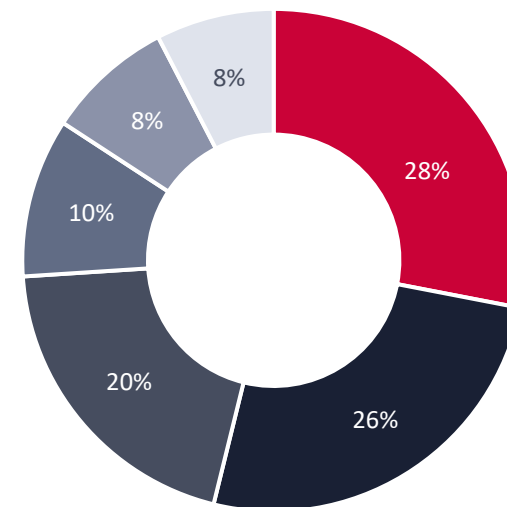
- North America
- Germany/Austria
- Switzerland
- Other

Sales by products



- Flat products
- Long products
- Aluminum
- Tubes
- Stainless Steel
- Quality Steel
- Others

Sales by industries



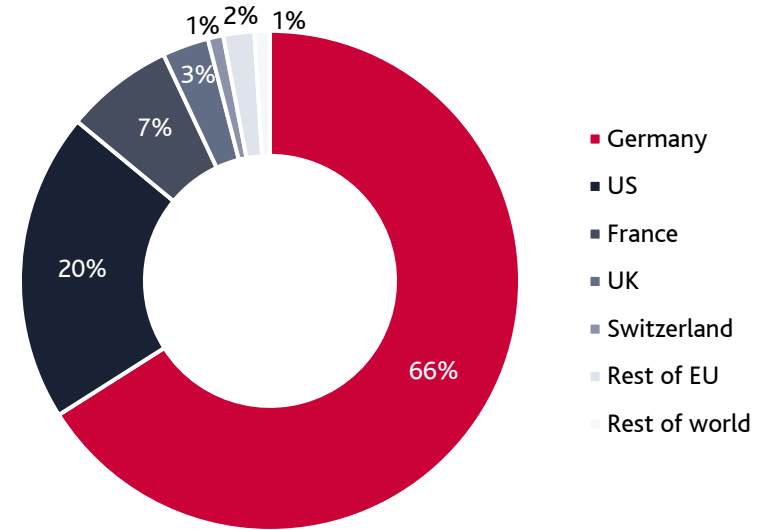
- Construction
- Manufacturing, Machinery, Mechanical Engineering
- Transportation
- Appliances and Consumer Goods
- Metal Distribution & Other
- Metal Transforming

As of December 31, 2023. Continuing operations.

CURRENT SHAREHOLDER STRUCTURE

Geographical breakdown of identified institutional investors

- Around 95% of investors identified in January 2024
- Identified institutional investors account for 54%
- German investors incl. retail dominate
- Retail shareholders represent 25%



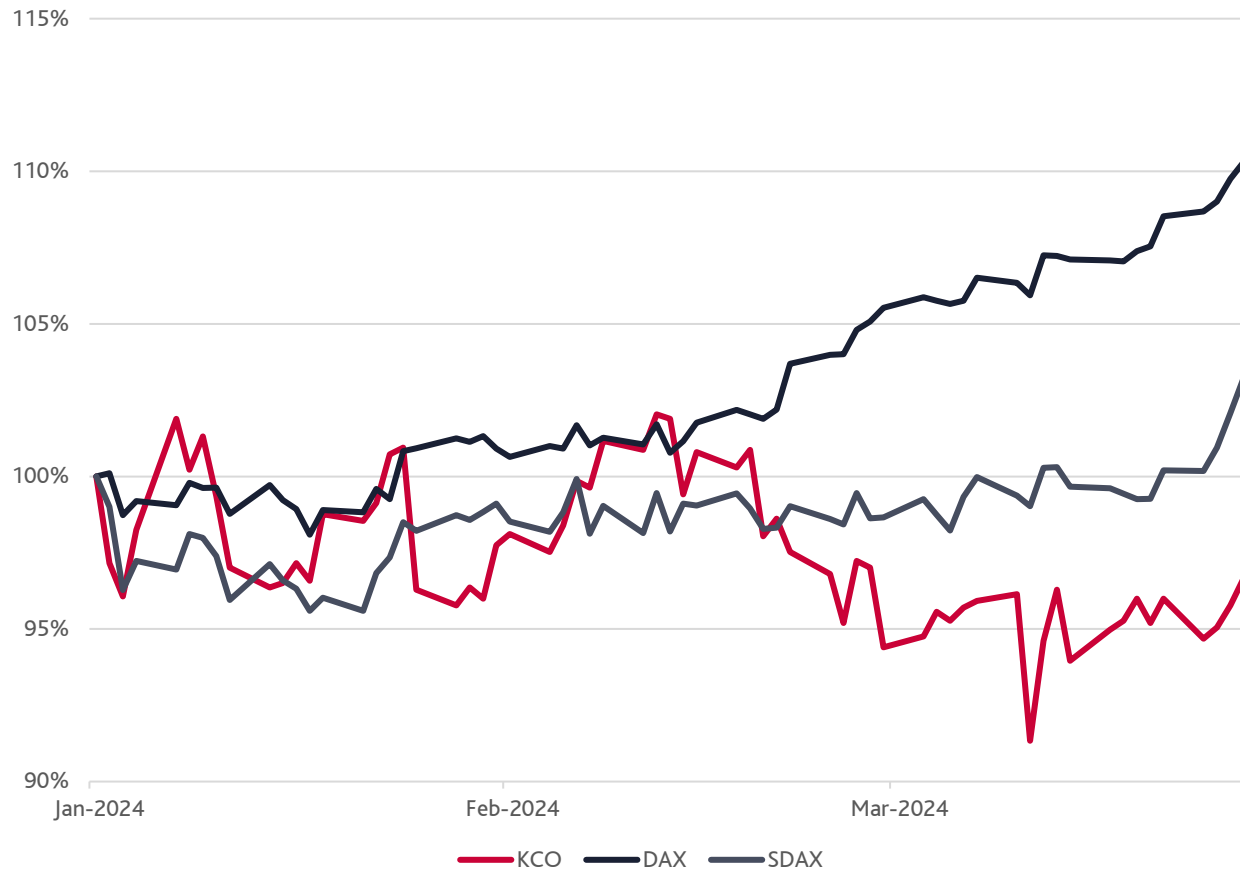
As of December 2023

Voting Rights Announcements according to WpHG (Security Trading Act*)

Date of publication	Subject to compulsory notification	Portion of voting stock
05/02/2024	Swoctem GmbH / Friedhelm Loh	41.53%
04/11/2022	The Goldman Sachs Group, Inc.	4.99%
04/12/2023	Amiral Gestion	3.11%
01/12/2022	Dimensional Holdings Inc.	3.01%

*) The table lists all shareholders holding 3 % or more voting rights in Klöckner & Co SE due to the most recent voting rights notifications as of June 6, 2024 (Section 33 German Securities Trading Act (WpHG) respectively section 21 WpHG former version). Apart from the voting rights held by the shareholder itself, also voting rights attributed to him pursuant to section 34 WpHG (respectively section 22 WpHG former version) are included in the calculation of the share of voting rights. The table only contains the respective parent company being subject to the notification obligation, even if it made a notification also on behalf of any of its subsidiaries. Financial instruments according to Section 38 WpHG are not included in the table.

SHARE PRICE PERFORMANCE IN Q1 2024



- The share price of Klöckner & Co demonstrated stable development through the first quarter of 2024
- It reached its peak on February 12 with €7.01
- Subsequently, it gradually declined and went out of trading at €6.75 on March 28

DIVIDEND POLICY

In general, Klöckner & Co SE follows a dividend policy of distributing 30% of net income before special items.

Given the volatility of our business model, a sustainable dividend payment cannot be guaranteed. If there is a possibility of dividend distribution, we will pay it for the benefit of our investors.

- Compliance with the dividend policy of €0.80 per share for the years 2006 and 2007
- Suspension of the dividend policy for the financial year 2008 in view of the beginning of the Euro crisis and no dividend payment
- Due to earnings no dividend payment in 2009
- Inclusion of our general dividend policy in financial year 2010 with a dividend of €0.30 per share

- Due to earnings no dividend payment neither in 2011, 2012 and 2013 nor in 2015
- Full distribution of net profit for the financial year 2014
- Dividend payment of €0.20 per share in 2016 and €0.30 per share for the 2017 and 2018 fiscal year
- No dividend payment due to losses in 2019 and 2020
- Record dividend of €1.00 for the financial year 2021
- Dividend payment of €0.40 per share for the financial year 2022
- Third consecutive dividend payment of €0.20 per share for the financial year 2023

Dividend payment per share

2006	2007	2008 2009	2010	2011 2013	2014	2015	2016	2017	2018	2019 2020	2021	2022	2023
€0.80	€0.80	-	€0.30	-	€0.20	-	€0.20	€0.30	€0.30	-	€1.00	€0.40	€0.20

CREATING VALUE THROUGH GREEN STEEL OFFERING

Characteristics of the European green steel industry

- **Supply shortage** due to limited scrap and green H2 availability at competitive prices
- **Significant demand surplus** due to customers' need to reach emission reduction targets and sell green product
 - Negligible impact on customer prices expected

The role of PCFs (product carbon footprint)

- Enabling customers to procure green volumes by increasing emission transparency
 - Allowing suppliers of green steel to generate premium for green products

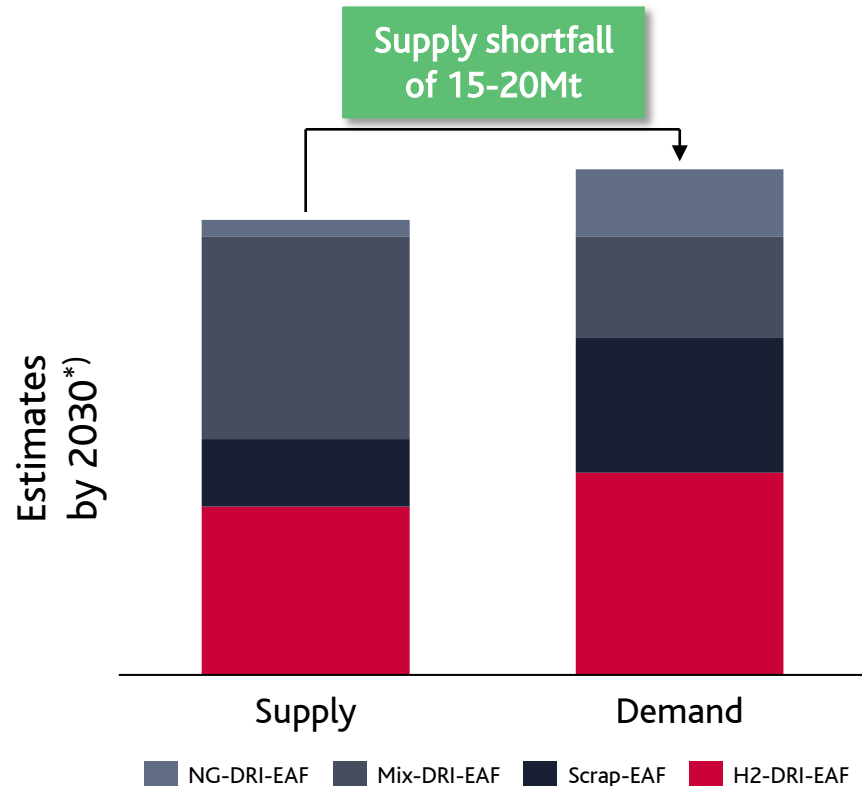


Green premium will be determined by

- cost base of producers
- willingness of consumers to pay to achieve emissions reductions
- dynamics of supply and demand

Green steel suppliers able to extract green premium for foreseeable future

DEVELOPMENT OF THE EUROPEAN GREEN STEEL MARKET



*) Source: BCG, Klöckner estimates, only flat steel

Before 2025

- BF-BOF remains major source; also balanced steel on the market
- Demand mainly from lighthouse projects

2025 to 2030

- Capacity of up to 30 Mt mainly from mix of green H2 and natural gas; balanced steel disappears from market
- Accelerating demand from customers to meet reduction targets and sell green products; significant demand overhang

Beyond 2030

- Steel production predominantly green from scrap-EAF or H2-DRI-EAF
- Majority of customer demand will be green steel

OUR AMBITIOUS CLIMATE TARGETS



SCOPE 1 & 2: OWN DIRECT AND INDIRECT EMISSIONS

Reduction of **50%**
by 2030

Net zero by 2040

SCOPE 3 UNDER DIRECT INFLUENCE

Reduction of **50%**
by 2030

Net zero by 2040

SCOPE 3 NOT UNDER DIRECT INFLUENCE

Reduction of **30%**
by 2030

Net zero by 2050

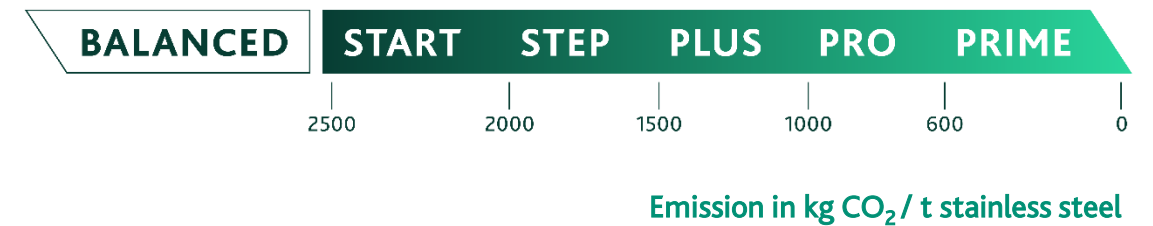




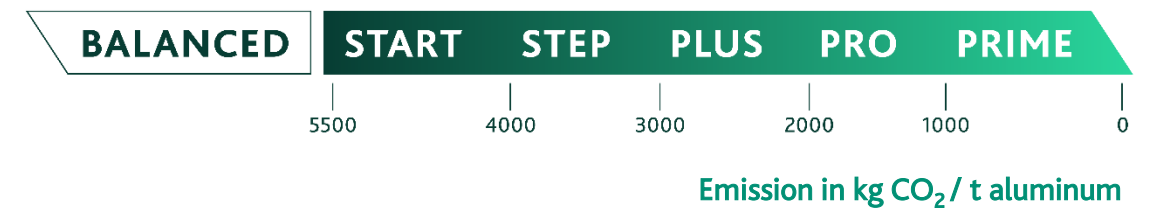
A COMPREHENSIVE APPROACH

Nexigen® categorizations for stainless steel & aluminum

Stainless Steel



Aluminum



Fabian Joseph

Head of Investor Relations

 +49 203 307-2291

 fabian.joseph@kloeckner.com

 www.kloeckner.com



FINANCIAL CALENDAR

August 1, 2024

Half-yearly financial report 2024

November 6, 2024

Q3 quarterly statement 2024